

CEO

genomiQa
PRECISION ANALYTICS

Brisbane-based biotech start-up

genomiQa is a subsidiary of the prestigious QIMR Berghofer Medical Research Institute, specialising in the analysis of next-generation whole genome sequences, particularly in relation to cancer samples.

Working with the genomiQa Board, you will drive the development and implementation of the company's Strategic Plan to deliver sustainability through strong leadership and financial stewardship. The establishment and growth of the organisation are your immediate focus.

Tertiary qualifications in science and/or business are mandatory, and experience in developing a start-up is desirable. Expertise in identifying and securing investment is another component of achieving success, and you also possess proven skills in influencing, negotiating and producing commercial outcomes through entrepreneurship.

Please view the Position Description on www.brookerconsulting.com.au and send a brief CV (Word format, up to 5 pages) to career@brookerconsulting.com.au or ring Jeremy Wurm on 03 9602 1666, in confidence.

BROOKER
Consulting



www.brookerconsulting.com.au

G23BR0

POSITION DESCRIPTION

POSITION TITLE: Chief Executive Officer
DIVISION: genomiQa
LOCATION: Herston

ORGANISATION CONTEXT

genomiQa is a private 'start-up' company, wholly owned subsidiary of the QIMR Berghofer Medical Research Institute. genomiQa specializes in analysis of next-generation sequencing data, particularly whole genome sequencing of cancer samples.

QIMR Berghofer Medical Research Institute is a statutory body under the QIMR Act (1945). The mission of QIMR Berghofer is to promote the wellbeing of humankind through medical research, to maintain within the State of Queensland an internationally recognised Centre for Medical Research, to develop that Centre as the primary focus of Medical Research within the State and to co-operate with, and where possible assist the work of other medical research establishments within the State and throughout the world.

REPORTING STRUCTURE

This position reports to the board of genomiQa.

PRIMARY RESPONSIBILITIES

- The successful establishment and growth of the company;
Developing a strategic plan to deliver sustainable business growth;
- Providing strong leadership and financial stewardship, including delivery of bottom-line financial results;
- Implementing all approved plans, policies and programs in accordance with agreed performance indicators;
- Building the brand of genomiQa and enhancing the image and reputation of the company;

- Seeking and securing appropriate investment in the company as determined by the Board.
 - Maintaining awareness of the business, economic and political environment as it affects the organisation;
 - Overseeing the effective operation, administration and development of the company including people and systems;
 - Submitting reports, budgets and financial statements to the board;
 - Ensuring compliance with legal and regulatory obligations.
-

KEY SELECTION CRITERIA (Qualifications, Experience, Skills and Abilities)

- Proven experience in the leading and establishment of start-ups
- Experienced in developing profitable strategies and implementing vision
- Ability to build a national and/or international reputation of the company as a leader in genomic sequencing
- Possess highly developed commercial acumen
- Ability to communicate with presence and authority
- Demonstrated ability to build and develop long term strategic relationships
- Demonstrated ability to negotiate and influence outcomes
- Initiative and drive to achieve results
- Ability to lead autonomously while collaborating with founding scientists and company owners.

Mandatory:

- Tertiary qualifications in science and/or business and/or equivalent experience
- Energetic entrepreneur possessing strong commercial acumen,
- Track record of developing and implementing business initiatives that deliver financial results
- Experience acquiring new customers and driving business growth.

Desirable

- Practical understanding and knowledge of the medical research industry, in particular genomics
- Permission to work in Australia (e.g. citizenship or appropriate Visa) necessary for immediate start in the position